

## MARKET TRENDS & SHIP FINANCE METHODS

**Course aim and objectives:** Shipping management is a dynamic but also volatile business since it is affected by current market trends and changes in the world economy. Shipping companies manage risks by modifying operations and adjusting their capital structure in different ways. This course provides participants with the essentials for understanding corporate business decisions and the risk related issues in conjunction with the various methods and sources of raising capital for shipping finance. This process gradually shifts traditional ship-management to corporate structured shipping for ensuring operating cash flow and fast returns

**Course main elements:**

- Introduction to current market trends and methods of ship finance
- Understanding the financial health and needs of the company
- Raising capital by modifying operations and targeting new shipping sectors
- Moving from traditional to corporate ship-management
- Practical exercises

**Course participation:** The course is open to shipping company top management, commercial and technical shipping operators

**Course duration: 1 day** This training is provided with real time instruction through zoom platform in a pre-scheduled interactive learning session

**Course Schedule:** 10:00 – 17:00 hours

**Registration:** Please complete the course registration form or contact Mrs. Angie Panagiotarakou email: [training@dynamarine.com](mailto:training@dynamarine.com) Tel: (+30) 210 894 1667

**Fees:** Euros 350 per day per participant. Discount of 10% is offered to individual participants registering to this course. Group discounts of 15% are also arranged for companies registering 3+ participants

**Instructor:** Capt. Titos Giannakakis – Senior Maritime Trainer & Marine Consultant – DYNAMARINE Academy